Message Text

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60/44

ACTION EA-06

INFO OCT-01 SS-14 ISO-00 NSC-05 NSCE-00 SP-02 L-01 EB-03

INR-05 CIAE-00 OPR-01 SCA-01 /039 W ------ 022489

R 301140Z MAY 75 FM AMEMBASSY BANGKOK TO SECSTATE WASHDC 4890

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LIMDIS

CORRECTED COPY FOR MRN 09934 VICE 04890

E.O. 11652: GDS TAGS: ECON. EINV

SUBJECT: ANXIETY IN THE BUSINESS COMMUNITY

- 1. AMBASSADOR MET FOR FIRST TIME WITH BOARD OF DIRECTORS AMERICAN CHAMBER OF COMMERCE MAY 29. THIS WAS REGULAR MONTHLY MEETING, INSTITUTIONALIZED FOR SEVERAL YEARS, WHICH AFFORDS OPPORTUNITY FOR FOR FRANK OFF-THE-RECORD EXCHANGE OF IDEAS.
- 2. UNDERSTANDABLY, PARAMOUNT CONCERN U.S. BUSINESSMEN WAS FUTURE STABILITY RTG IN WAKE RECENT EVENTS INDO-CHINA. EVIDENTLY HOME OFFICES ARE ORDERING THEIR THAI BASED COMPANIES TO PREPARE CONTINGENCY PLANS FOR POSSIBLE EVACUATION OF PERSONNEL. CHAMBER HAS ESTABLISHED AD HOC PLANNING COMMITTEE AND BOARD MEMBERS RAISED QUESTION OF COORDINATION WITH EMBASSY. ARRANGEMENTS WERE MADE FOR COMMITTEE TO MEET WITH ADMINISTRATIVE COUNSELOR TO DISCUSS CLOSE COPERATION IN CONTINGENCY PLANNING.
- 3. AMBASSADOR ADMONISHED BOARD TO HOLD CLOSELY FACT COMMITTEE EXISTS AND NOT TO DISCUSS COORDINATION WITH EMBASSY OUTSIDE GROUP PRESENT. HEEMPHASIXED IMPORTANCE AMERICAN BUSINESS MAINTAINING ATMOSPHERE OF CONFIDENCE IN FUTURE THAILAND AS INDICATIONS OF PANIC CAN ONLY EXACERBATE DISQUIETUDE IN ALREADY ANXIETY RIDDEN SOCIETY. AT SAME TIME COLD BLOODED REALISTIC ASSESSMENTS OF THE FUTURE WERE SECRET

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ESSENTIAL AND THE EMBASSY AND AMERICAN BUSINESS SHOULD AT ALL COST

NOT DELUDE THEMSELVES BY LOOKING AT THE WORLD THROUGH ROSE COLORED GLASSES.

- 4. CONSENSUS BUSINESSMEN WAS SITUATION GIVES CAUSE FOR CONSIDERABLE CONCERN AND PRUDENT PLANNING IS ESSENTIAL, BUT NO COMPANIES PLAN TO PULL OUT. THERE WILL BE A PERIOD OF A FEW MONTHS DURING WHICH FIRMS WILL DELAY INVESTMENTS WHILE THEY ASSESS INTENTIONS OF NORTH VIETNAM AND THE SUCCESS OF RTG DIPLOMATIC MOVES. RETURN TO NORMAL BUSINESS, WITH INVESTMENTS PROJECTED FOUR TO FIVE YEARS AHEAD, EXPECTED IN THREE OR FOUR MONTHS. THE BUSINESSMEN BELIEVE CIVIL UNREST IS THE MAJOR LONG-TERM THREAT NOT INVASION.
- 5. SEVERAL COMPANY REPS REPORTED THEY ARE LOSING TOP THAI EXECUTIVES TO SINO-THAI COMPANIES, HOME OFFICES HAVE DOWNGRADED THE INVESTMENT RATING OF THEIR LOCAL SUBSIDIARIES FROM B TO C OR D, AND ONE EXPRESSED FEAR THE RADICAL STUDENT MOVEMENT WAS ATTEMPTING TO INFILTRATE AGITATORS INTO AMERICAN COMPANIES. WE DOUBT THAT THESE ARE SIGNIFICANT TRENDS BUT ARE PIECES OF THE MOSAIC WHICH BEAR WATCHING.

WHITEHOUSE

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NNN

Message Attributes

Automatic Decaptioning: Z Capture Date: 01 JAN 1994 Channel Indicators: n/a

Current Classification: UNCLASSIFIED

Concepts: BUSINESSMEN, GOVERNMENT OVERTHROW, INVESTMENT CLIMATE, MEETINGS, EVACUATION PLANS

Control Number: n/a Copy: SINGLE Draft Date: 30 MAY 1975 Decaption Date: 28 MAY 2004
Decaption Note: 25 YEAR REVIEW Disposition Action: RELEASED Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: CunninFX
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975BANGKO09934

Document Number: 1975BANGKO09934 Document Source: CORE Document Unique ID: 00

Drafter: n/a Enclosure: n/a Executive Order: GS Errors: N/A

Film Number: D750192-0608 From: BANGKOK

Handling Restrictions: n/a Image Path:

ISecure: 1

Legacy Key: link1975/newtext/t1975053/aaaaabue.tel Line Count: 81

Locator: TEXT ON-LINE, ON MICROFILM Office: ACTION EA **Original Classification: SECRET** Original Handling Restrictions: LIMDIS

Original Previous Classification: n/a Original Previous Handling Restrictions: n/a

Page Count: 2

Previous Channel Indicators: n/a
Previous Classification: SECRET **Previous Handling Restrictions: LIMDIS** Reference: n/a Review Action: RELEASED, APPROVED Review Authority: CunninFX

Review Comment: n/a Review Content Flags: Review Date: 24 JUL 2003

Review Event:

Review Exemptions: n/a
Review History: RELEASED <24 JUL 2003 by BoyleJA>; APPROVED <20 NOV 2003 by CunninFX>

Review Markings:

Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JÚL 2006

Review Media Identifier: Review Referrals: n/a Review Release Date: n/a Review Release Event: n/a **Review Transfer Date:** Review Withdrawn Fields: n/a

Secure: OPEN Status: NATIVE

Subject: ANXIETY IN THE BUSINESS COMMUNITY TAGS: ECON, EINV, PINS, AEMR, TH, US
To: STATE

Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006